

Executive Profile

Sean O'Neill has more than 20 years of public sector and commercial experience in the areas of business solution development, information technology sales and services, and business operations.

In his current role as Vice President for Aquilent, Sean is responsible for a portion of the company's business in both the Defense and Civilian markets. He oversees daily program operations and new business development, while also contributing to the company's overall strategy as a member of the senior management team.

Prior to joining Aquilent, Sean spent over 3 years with Serco Americas, where he established and directed a corporate PMO within the office of the CEO, to lead corporate transformation, M&A planning and integration, and the development of management best practices for the \$1.5B Americas division of this \$6B UK-based services provider to commercial and government clients.

Prior to Serco, Sean spent more than 15 years in various management roles across multiple industries, during high-growth, turn-around, merger and acquisition. Some of his successes included turning around underperforming businesses, developing new sales and markets, managing major accounts and building high-performing teams, increasing revenue, profit, and market share. He also developed and led growth strategies that supported sales penetration and operational goals for products and services, while improving customer and employee satisfaction.

Sean holds a Bachelor of Science in Accounting from George Mason University, and a Master of Science in Information Systems and Master of Business Administration from the Smith School of Business at the University of Maryland. He has also been a Certified Project Management Professional (PMP) from the Project Management Institute since 2002.

